

Checklist for Email Marketing Success in 2025: 7 Areas to Optimize for Impact

- □ Establish 2024 Benchmarks
 - For your program overall
 - For manual vs. automated sends
 - For different types of email
 - For each campaign
- □ Deliverability
 - Confirm your authentication is in place
 - Required: SPF, DKIM, DMARC
 - Nice to have: BIMI
 - Check major blacklists to confirm you aren't on them
 - Inbox Placement Testing
- 🗆 Data
 - \circ Confirm you have what you need if not, create a plan to get it
 - Get rid of what you don't need
 - Security Checks
 - Technology
 - Human
- Journeys
 - Check that links and images still work
 - \circ $\,$ Check that entry and exit points are correct
 - Benchmark 2024 performance
 - Each individual journey

- Each email in each individual journey
- □ Create a test plan to optimize performance
 - What's working do more of it
 - What's not test into fixes
 - What you're not doing test to see if you should
- □ Technology
 - New technologies, new tools stuff you need but don't have
 - AI its role in your email marketing in 2025
 - o CDPs
 - Vendor Management
 - Utilization
 - What you contracts say, when they expire
- □ Competitive Analysis
 - Qualitative
 - ChatGPT analysis

Source:



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