

## Checklist for Email Marketing Success in 2025: 7 Areas to Optimize for Impact

- □ Establish 2024 Benchmarks
  - For your program overall
  - For manual vs. automated sends
  - For different types of email
  - For each campaign
- □ Deliverability
  - Confirm your authentication is in place
    - Required: SPF, DKIM, DMARC
    - Nice to have: BIMI
  - Check major blacklists to confirm you aren't on them
  - Inbox Placement Testing
- 🗆 Data
  - $\circ$  Confirm you have what you need if not, create a plan to get it
  - Get rid of what you don't need
  - Security Checks
    - Technology
    - Human
- Journeys
  - Check that links and images still work
  - $\circ$   $\,$  Check that entry and exit points are correct
  - Benchmark 2024 performance
    - Each individual journey

- Each email in each individual journey
- □ Create a test plan to optimize performance
  - What's working do more of it
  - What's not test into fixes
  - What you're not doing test to see if you should
- □ Technology
  - New technologies, new tools stuff you need but don't have
  - AI its role in your email marketing in 2025
  - o CDPs
  - Vendor Management
    - Utilization
    - What you contracts say, when they expire
- □ Competitive Analysis
  - Qualitative
  - ChatGPT analysis

## Source:



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